



# Business Improvement Group, LLC

We Diagnose, Improve, Teach and Hand Over

## **B.I.G. Diagnosis**

January, 2021



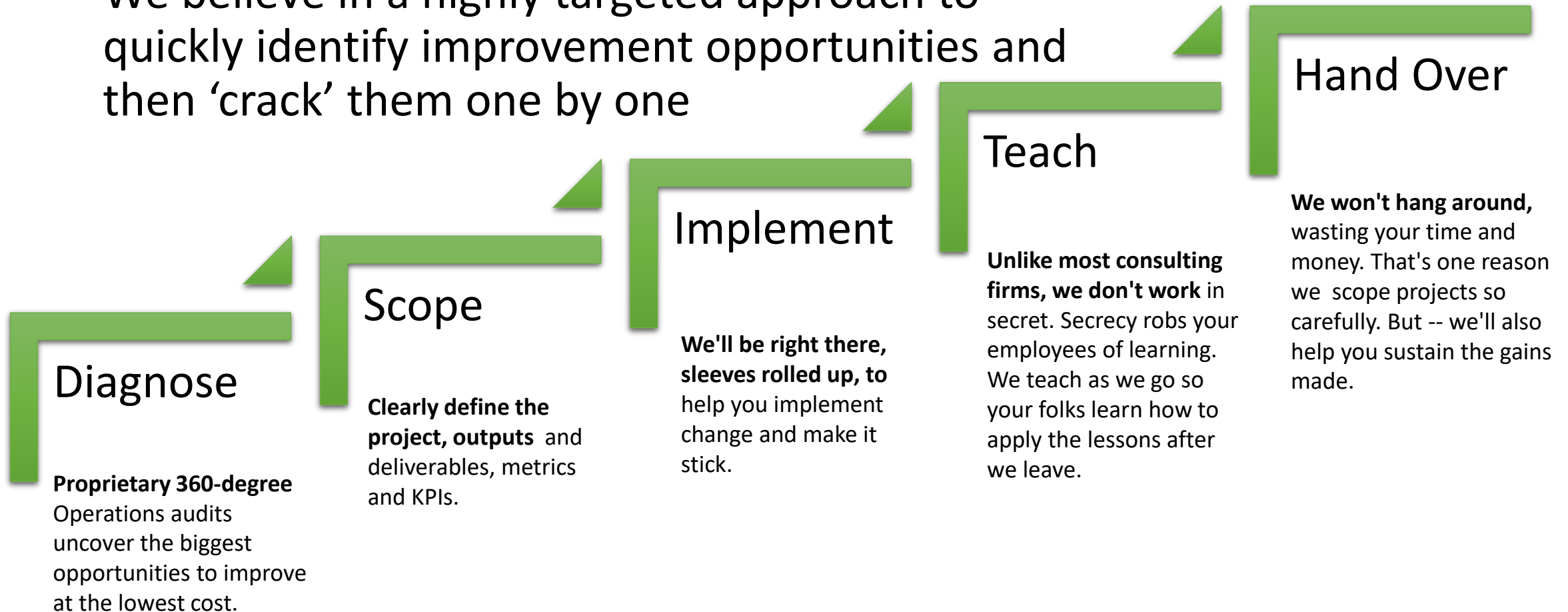
# Not your typical consultants...

- We have a unique approach to turn tough business problems into *Opportunities*
- Partners with 100 years of combined operational experience as General Managers, C-level execs and consultants
  - A team of senior doers and operators that roll up the sleeves and get the job done - No junior staff!
  - Our focus is manufacturing, logistics, supply chain and transportation
- Our clients usually work with one Partner, but we collaborate behind the scenes to bring our combined experience to bear
- Proprietary, 360 diagnosis designed to quickly identify the biggest challenges and improvement opportunities
  - Customized to the situation at hand. No cookie-cutter involved
- Network of distinguished associates with expertise in a broad range of industries and functions
- A real passion and energy to help companies improve
  - We implement our recommendations and work at the source
- We get stuff done



# How we do it:

- We believe in a highly targeted approach to quickly identify improvement opportunities and then 'crack' them one by one





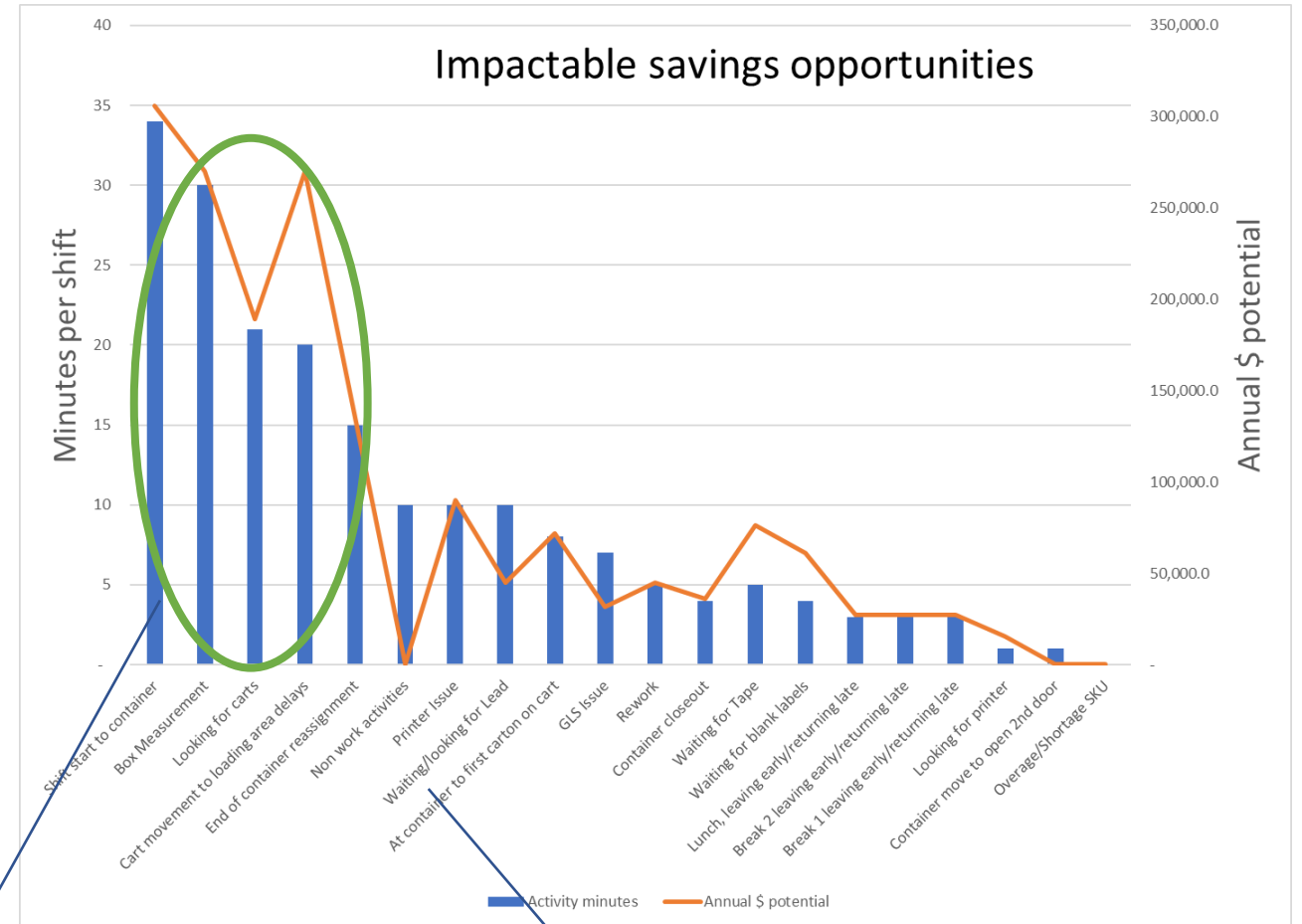
# Diagnosis

- 1 to 3 week intense on site '360 analysis' of business operations:
  - End to end process mapping
  - Key process time studies
  - Waste and bottle-neck identification
  - Effectiveness of the Management Operations System (MOS)
  - Assessment of IT systems' ability to support operations
- Resulting in:
  - Quantification of specific saving opportunities
  - A plan to implement



# Real world example:

- The facility did not have sufficient productivity to cope with increased volumes and was missing quality KPIs
- The final result in this case was 37% increase in throughput and quality KPIs being met



Areas slated for initial focus

Individual operations and size of improvement potential



# Hands on implementation

- Productivity across the enterprise
  - Even the best run companies have a 5% to 30% improvement potential. We routinely achieve this for our clients e.g. avoiding hiring in a difficult labor market
- Supply Chain Management
  - Optimize and harmonize supply chains and purchasing/procurement operations. Save, reduce risk and ensure supply
- Quality improvement
  - Standards implementation, build quality into the process up front. E.g. eliminating non value added inspections, utilizing statistical methods
- Inventory Management
  - Minimize cash tied up and saving space while insuring reliable supply



# Hands on implementation, cont.

- Logistics and Distribution
  - Warehouse and distribution/fulfillment center optimization
  - Planning and optimizing logistics operations
- Sales operations
  - Improving the interface between sales/marketing and operations/manufacturing. Improve productivity of the sales organization
- Service operations
  - Process improvement and optimization

# Get in touch: [www.bizimprovementgroup.com](http://www.bizimprovementgroup.com)



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